



Talent driven  
culture.

## Project Manager – Space Sector (Portugal)

Ref.<sup>a</sup> T20255

Our client is a company focused in unlocking earth observation's full potential to understand our planet and transform it for the better. They work alongside with their partners, using their high quality imagery and analytics expertise to extract insights that help making the right decisions.

We are looking for a **Project Manager** to be integrated in Portugal, reporting to the Products and Services Department.

**Location:** Lisbon, Portugal

**Work Regime:** Hybrid

### Accountabilities:

Responsible for activities associated with Customer Support and Project Management.

The ability to work on call is required. The duties and responsibilities of the job include, but are not limited to:

- Provide timely response and suggestions to protect the service during an anomaly and alert the appropriate responsible;
- Support future sales processes development and business concept development;
- Implement the tasks assigned following the schedule, generating deliverables associated to the milestones defined within the software project, considering the cost forecast;
- Review products and services during the service;
- Industry and product knowledge. Self-training in latest trends and research in available technologies that could be applied to the company products and services;
- Client relationship management, understanding client objectives and ensuring a high level of customer satisfaction;
- Develop a trust relationship, when possible, with the customer;
- Foster revenue growth by identifying business opportunities or by anticipating client's needs;
- Support the contract negotiation and proposal/bid generation;

If you meet the above requirements, please send your application via email: [lgoncalves@qsr.consulting](mailto:lgoncalves@qsr.consulting) with reference to T20255\_Rec\_ Project Manager

- Collaborate with sales and marketing departments to investigate customers' needs and potential projects;
- Create reports for upper managements, communicate with Finance departments on up-to-date revenues obtained;
- Other duties as assigned or required.

## **Requirements & Qualifications:**

- Master's degree in a related technical field or EO related discipline (geomatics, environment, process control, topography, telecommunications) or equivalent experience;
- Familiarity with project management methodologies;
- The position is staffed 24/7 and the ability to work in shift schedule is required.
- Personal Skills:
  - Excellent communication;
  - Organization, motivation, and proactivity;
  - Problem-solving capacity;
  - Ability to work both independently and in a team;
  - Analytical skills;
  - Time Management and Teamwork.

### Languages

- English (mandatory)
- Spanish

### Desired

- Valuable knowledge in: GIS, GDAL, Python and relational databases
- ISO 9001 certification
- ISO 27001 certification

## **Offer:**

- Career development opportunity.
- Wage package appropriate to the presented experience.
- Access to various benefits such as training academy, health insurance, among others.

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